





Engaging in Unstructured Communication

Teaching Webinar 2 – April 11, 2019





Today's Presenters:



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Action Series Roadmap





This webinar is being recorded

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Our shared goals:



Identify common barriers to successful communication



Explain how triangulation and sense-making can lead to communication breakdowns



Differentiate between listening and hearing

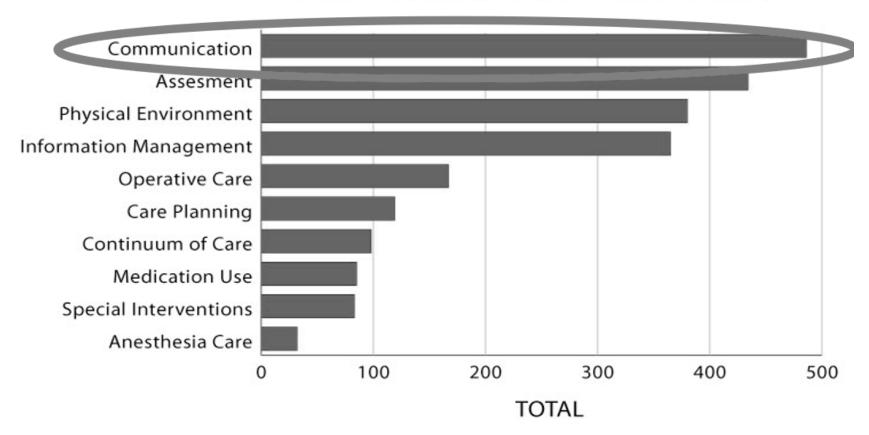


Explore strategies to help improve communication on your team



Do we have a problem?

Root Causes of Sentinel Events



Joint Commission, 2011



"If teams are the foundation of health care delivery, then communication is the cement which holds teams together."





"We have rallied around a common goal (e.g. projects) but I think we are struggling to achieve a shared mental model of what we are, overall, actually trying to achieve, and how we might best achieve that outcome."

"Generally I see that staff have given up trying to communicate."

"I think the team is communicating better than previously but unfortunately people are still having side conversations."

"We need to improve on interpersonal communication, especially during times of stress."



So what do we do about it?



Communication styles



Direct communication



Sense-making



Triangulation



Judger-learner mindsets



© © Listening





Poll!

On a scale of 1-10, how well do you know the communication styles of people on your team?

(1 = not well at all and 10 = extremely well)

Not well							Extremely well		
1 2	3	4	5	6	7	8	9	10	



Detail-oriented

Empathetic Nonconfrontational

Risk-taker Curious Logical

Visionary Diplomatic

Methodical Diplomatic

Deeply Introvert Competitive

Focused Extrovert

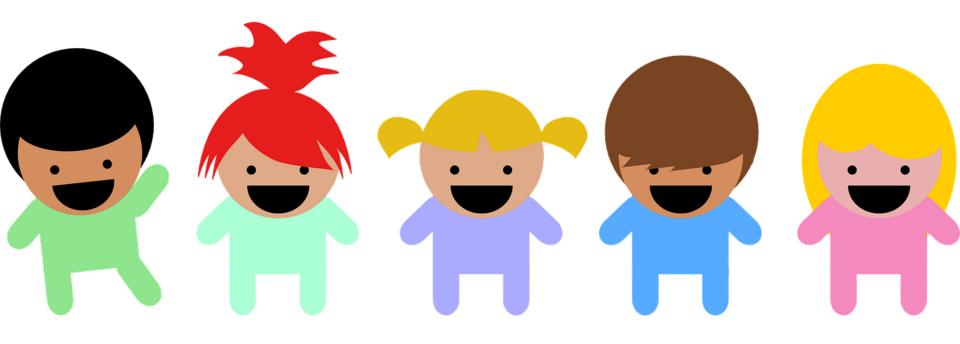


Addressing communication styles:

- Open communication with your team about your communication style and preference
- Recognize how it influences the way you communicate with others
- Think how you can lean into the communication styles of others to 'bridge the gap' of your communication styles

Sense-making

"making up a story about other people's experience to fill in gaps in our knowledge..."





"Instead of communication to the team member's counterpart, assumptions are made which turn into grudges, which turns into conflict and total lack of communication and respect."

Poll!

Have you "sense-made" with a member of your team in the last week?

A: Yes

B: No

C. I am right now!

Addressing sense making

Use clear language

Talk right here, right now

- Be curious!
 - Using questions that start with "how" or "what"



Open ended questions

"Yesterday, I saw you speaking loudly with a patient. Were you having a bad day or were you just being rude?"

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"Yesterday, I saw you speaking loudly with a patient.

My assumption is that was a difficult conversation to have.

What was happening for you in that conversation?"



Judger vs. learner mindset



Cultivating a learner mindset

- Am I in a learner mindset or in a judger mindset?
- What do I want for myself, others and the situation?
- What assumptions am I making about myself, others and the situation?
- How else can I think about this?
- What else might be going on for the person?

Direct communication

"It is clear, straightforward, and involves the two-way, free-flowing sharing of thoughts, feelings, and ideas.

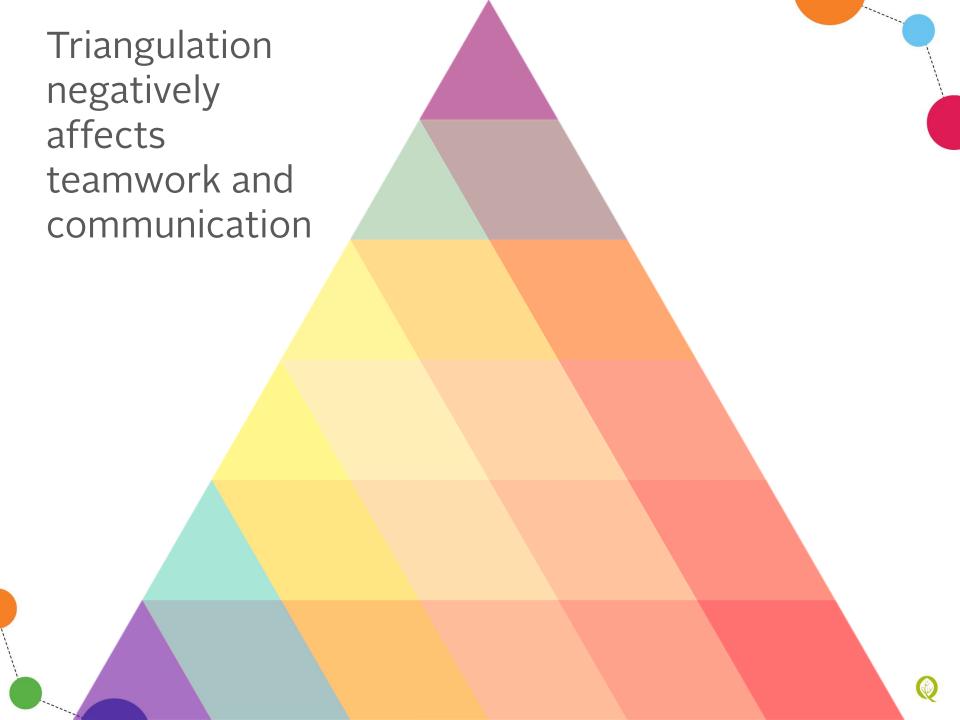
There is no pretense or hidden messages in direct communication; its purpose is quite simply to get or give information from one person or group of people to another."

What are ways that we can invite people to communicate directly?



When we don't have direct communication we have....triangulation

Triangulation is talking about feelings, opinions, or personal issues regarding some person or group with a third party instead of with the person or group actually concerned.



"We have others who gossip and throw others under the bus."

"Staff room can be a gossip centre where co-workers attack others behind their back."

"One thing is said to me face to face and another behind my back."

"There is a lot of people talking behind each others back. Lots of two-faced individuals, people also spread rumours. Makes me feel sad and is a toxic environment to be a part of."



What is the impact of triangulation on your team?

How can you address triangulation when you see it happening?

Addressing triangulation on your team

- Reflect on the role of triangulation in your team
- When you see triangulation, how can you encourage a direct approach?
 - Coaching conversations
- Revisit your teamwork agreement
 - Ground rules? Avoiding triangulation? Fostering direction communication?
- Create a psychologically safe environment
 - People feel safe to speak up



"The communication style on this team is that everyone wants to express their viewpoint but no one is really listening."

"Most people do not listen to understand; they listen to reply."



Active listening

- How do you do it?
 - Face the speaker and maintain comfortable eye contact
 - Be aware of body language
 - Listen for meaning behind words
 - Summarize back and confirm speaker feels understood
- Signals interest and attentiveness
- Builds connection between speaker and listener



What if someone just won't listen to you?

"You never listen to me. You always interrupt me. When I do speak, you start looking at your phone. You're so rude and I'm sick of it."



What if someone just won't listen to you?

You: "Each time I go to speak from my perspective, you begin to speak at the same time or you start looking at your phone. That is frustrating for me. My assumption is that you are not interested in what I have to say. Is that in fact the case?"

Them: Yes! That is the case.

You: "Ok well at least that is clear. Well here is my fear. If you and I are trying to work together and come to a solution that we both support, I am concerned that the solution we come to won't hold with only half the equation out on the table. It may work for you but it may not hold for me."



What we covered today



Communication styles



Direct communication



Sense-making



Triangulation



Judger-learner mindsets







What you can start today:

- Know the impact of your communication style
- Use clear language
- Talk right here, right now
- Practice a learner mindset
- Use direct communication and avoid triangulation
- Practice active listening
- Use open-ended questions (what/how)
- Revisit your teamwork agreement



Action period challenge!

- Self-reflection (required)
- 2. Complete and discuss the communication style assessment (required)
- 3. Applied learning activities pick at least one
 - There are 2 to choose from
 - Working through them as a team
 - Feel free to share your experience at an informal webinar or on the next webinar





Next Coaching Webinar

April 29th from 2:00-3:00pm

Send any questions or tricky situations for discussion to culture@bcpsqc.ca

"Great practical solutions!"

"Opportunity to ask questions and hear responses from a coach expert and others in the group."



Next Teaching Webinar

Thursday, May 2 14:00-15:00

Leveraging
Structured
Communication
Webinar

Don't forget the webinar evaluations!

